

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Hebei Metal Enterprise Co., Ltd.

河北劦投贸易有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Room 1611 & 1612, No. 106, Yuhua East Street, Yuhua District, Shijiazhuang City, Hebei Province, China
City / Country:	Shijiazhuang, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	apyilian
Gold Supplier Company Name:	Hebei Metal Enterprise Co., Ltd.
Contact Person:	Ms. Nelly Zhou
Phone Number:	0086-13373217655
Fax Number:	0086-311-66792192
Email:	apm@apmwiremesh.com
Website Address (URL):	http://apyilian.en.alibaba.com

Service Provided by Bureau Veritas Certification

Report No.: 7454952_T





Report Number:	7454952_T	Assessment Type:	Trade Assessment
Date of Assessment:	13/Jan./2014	Report Date:	13/Jan./2014
Assessed By:	Vincent Xing	Validity Period:	14/Jan./2014 -- 13/Jan./2015
Reviewed By:	Jerry Liu	Online Verification:	www.bv-certification.com.cn

Important Notes:

Bureau Veritas's Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of Bureau Veritas contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.



Contents

Section 1: Company Overview	4
1.1 Legal Validity	4
1.2 Company Building Information	4
Section 2: Human Resources	5
2.1 Company Chart	5
2.2 Employee Headcount.....	5
2.3 Management	5
Section 3: Current Export Situation	6
Section 4: Export Business Capacity	7
4.1 Market Distribution (Previous 12 Months)	7
4.2 Main Clients	7
Section 5: Quality Assurance	8
5.1 Quality Management System Certification	8
5.2 Product Certification	8
5.3 Supplier Management	8
5.4 After Sales Service.....	9
Section 6: R & D Capacity	10
6.1 Current Situation	10
6.2 R&D Real Case Description	11
6.3 Design Process	11
6.4 Design Devices.....	12
Section 7: Company Development / Expansion Plans	13
Section 8: Certification & Photos	14
Section 9: Company and Product Samples	16
Section 10: Competitive Advantages	19
10.1 Product Group Capacity	19
10.2 Real Case for Lower MOQ & Short Lead Time	19
10.3 Real Case for Large Contract	19
10.4 Overseas After-sales Service Capacity.....	19

Report No:	7454952_T	Report date:	13/Jan./2014	Assessed By	Vincent Xing	
CONFIDENTIAL		All Rights Reserved			Page No:	3 of 20



Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	130100000191677
Year Established:	13/Nov./2008	Validity Period:	13/Nov./2008 -- 12/Nov./2018
Registered Address:	Room A-1212, Wanhao Mansion, No. 176 of Zhonghua South Street, Qiaoxi District, Shijiazhuang City, Hebei Province, China		
Company Address	Room 1611 & 1612, No. 106, Yuhua East Street, Yuhua District, Shijiazhuang City, Hebei Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Shijiazhuang Industrial & Commercial Bureau
Registered Capital:	RMB 5,000,000		
Corporate Representative:	Ms. Ruifen Jia		
Industry:	Trade		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Combined		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products/Service:	Wire mesh, Wire mesh machine		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>136 m²</u>			
Office Size: <u>136 m²</u>			



Section 2: Human Resources

Section 2: Human Resources				
2.1 Company Chart				
<pre> graph TD GM[GM] --- AGM[Assistant GM] AGM --- MD[Marketing Dept.] AGM --- ID[Information Dept.] AGM --- PD[Production Dept.] AGM --- FD[Finance Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Assistant GM	1	0	1	
Marketing Dept.	5	0	5	
Information Dept.	1	0	1	
Production Dept.	3	0	3	
Finance Dept.	1	1	2	
Total Number:	12	1	13	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
GM	Ms. Nelly Zhou	GM	University Graduate	4
Assistant GM	Ms. Fire Cui	Assistant GM	University Graduate	3
Marketing Dept.	Ms. Tina Wang	Dept. Manager	Junior College Graduate	3
Information Dept.	Ms. Jada Li	Dept. Manager	University Graduate	2
Production Dept.	Mr. Jason Duan	Dept. Manager	Junior College Graduate	4
Finance Dept.	Ms. Huixing Wang	Dept. Manager	University Graduate	1



Section 3: Current Export Situation

Current Export Situation				
There is/are <u>8</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	0	N/A	N/A	N/A
2-5 Years	6	N/A	N/A	N/A
Less than 2 years	2	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		01245970		
Total Revenue (Previous Year):		USD 1,310,351		
Total Export Revenue (Previous Year):		USD 1,310,351		
Estimated Export Revenue (Current Year):		USD 1,500,000		
Trade Agents Employed Overseas:		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Nearest Port:		Tianjin, Beijing		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> MoneyGram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from Product order confirmation to production delivery (products exiting the factory):		1 -- 2 months		



Section 4: Export Business Capacity

4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue(USD)	Total Revenue (%)
North America	Wire mesh	114,049.4	8.7
South America	Wire mesh machine	30,147.0	2.3
Eastern Europe	Wire mesh	7,188.0	0.5
Southeast Asia	Wire mesh, Wire mesh machine	133,553.0	10.2
Africa	N/A	0.0	0.0
Oceania	Wire mesh	18,168.0	1.4
Mid East	Wire mesh	297,278.7	22.7
Eastern Asia	Wire mesh	9,768.9	0.7
Western Europe	Wire mesh	54,199.4	4.1
Central America	Wire mesh	2,050.0	0.2
Northern Europe	N/A	0.0	0.0
Southern Europe	Wire mesh, Wire mesh machine	151,721.6	11.6
South Asia	Wire mesh, Wire mesh machine	492,227.0	37.6
Domestic Market	N/A	0.0	0.0
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Quality Assurance

Quality Management System and Product Certification				
5.1 Quality Management System Certification				
Certification	Certified By	Certificate Number	Business Scope	Expiry Date
ISO 9001:2008	ICAS, UKAS	117 13 QU 0001-08 R0S	Sales and After Service of Wire Mesh Products and Relative Mechanical Equipment (Excluding the Special Equipment)	1/Aug./2013 -- 31/Jul./2016
5.2 Product Certification				
Certification	Certified By	Certificate Number	Product Name & Model No.	Expiry Date
Test Report	Hebei Iron and Steel Products Quality Supervision and Inspection Station	1210118	65Mn Wire	24/Oct./2012 -- 31/Dec./2049
Test Report	Hebei Iron and Steel Products Quality Supervision and Inspection Station	1210179	65Mn Wire	31/Oct./2012 -- 31/Dec./2049
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		



5.3.4	Does the company keep its supplier assessment report?	<input type="checkbox"/> Yes, assessment reports are available for the previous 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

5.4 After Sales Service

Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



Section 6: R & D Capacity

R&D Capacity			
6.1 Current Situation			
There is/are <u>2</u> R&D Engineer(s) in the company.			
Education Level	Headcount	Work Experience	Headcount
Doctorate	0	Over 30 Years	0
Post-Graduate	0	21-30 Years	0
Graduate	0	11-20 Years	0
Junior College	2	6-10 Years	0
Technical School	0	2-5 Years	2
High School	0	Less than 2 years	0
List of successful project(s) (Example: Patented products):		N/A	
Does the company have its own brand?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please specify:		N/A	
Does the company provide ODM service for others?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list all key equipment used:		N/A	
Do R& D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list the main software used:		AutoCAD, Photoshop	
Please list all certifications and/or qualifications of the R & D department:		N/A	
Have the company established standard design procedures for new products?		<input type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No N/A	



Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No N/A	
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No N/A	
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No N/A	
Do the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No N/A	
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No N/A	
6.2 R&D Real Case Description		
Customer's Name	N/A	
Customer's Location	N/A	
Customer's Industry:	N/A	
Order's Requirement Description:	N/A	
6.3 Design Process		
Process 1	Process 2	Process 3
N/A	N/A	N/A



N/A	N/A	N/A
6.4 Design Devices		
Device 1	Device 2	Device 3
N/A	N/A	N/A



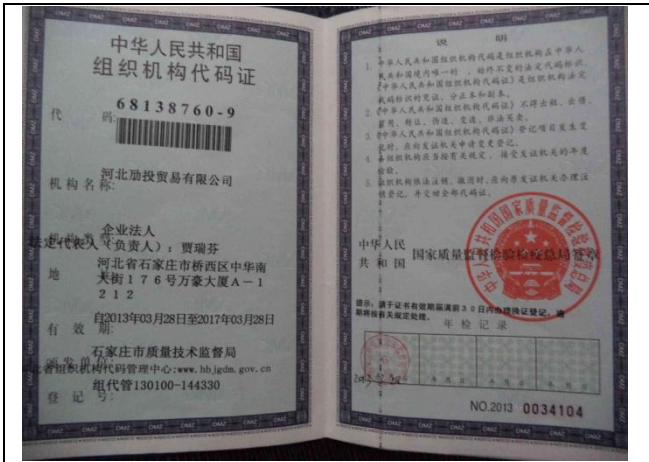
Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to build a factory in India and a new agency in Guangzhou.	1 year
2	The organization is going to employ 3 designers.	1 year
3	The organization is going to attend India, Brazil and Russia exhibitions.	1 year



Section 8: Certification & Photos

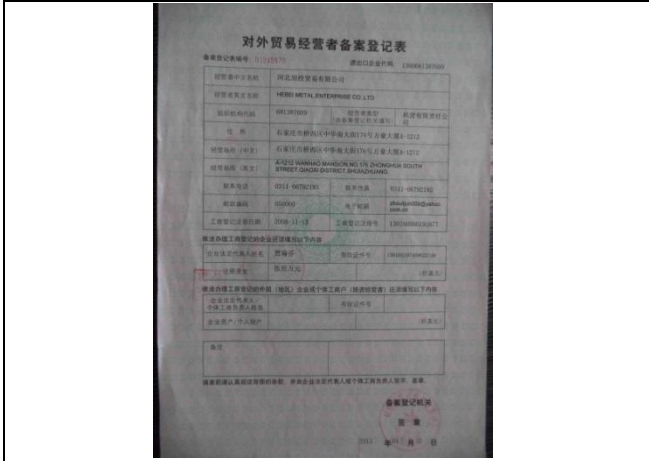
Certification	
Certification & Photos -- Business License (Original) 	Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection 
Certification & Photos -- Tax Registration Certificate 	Certification & Photos -- Permit for Opening Bank Account 
Certification & Photos -- Organization Code Certificate 	Certification & Photos -- Custom Clearance Registration Form 



Certification & Photos -- Import and Export Enterprise Registration



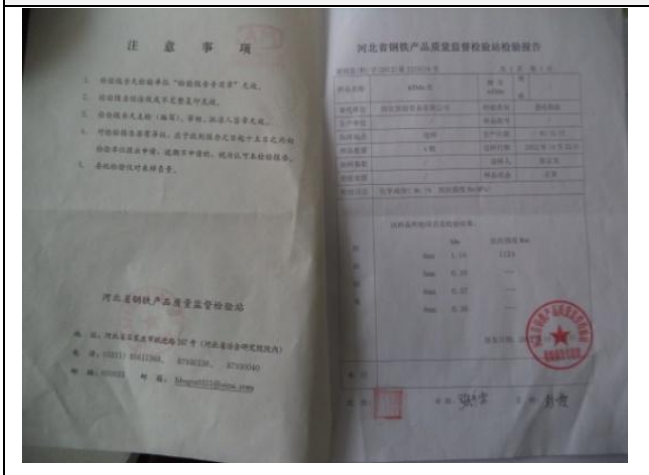
Certification & Photos -- ISO 9001:2008



Certification & Photos -- Test Report 1



Certification & Photos -- Test Report 2



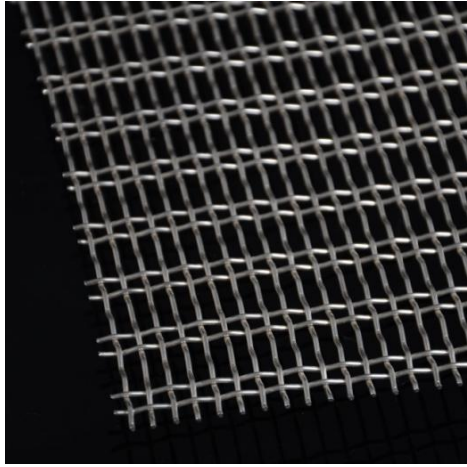


Section 9: Company and Product Samples

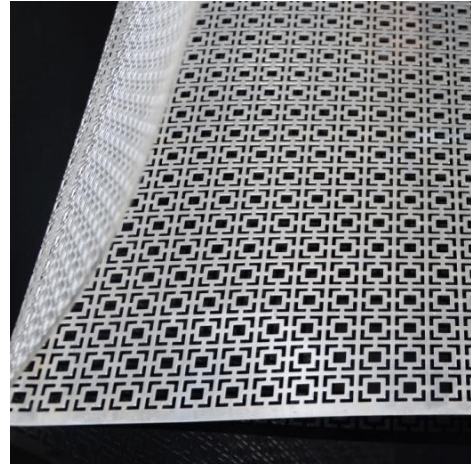
Company and Product Samples	
Company Gate 	Office 
Product Sample 	Product Sample 
Product Sample 	Product Sample 



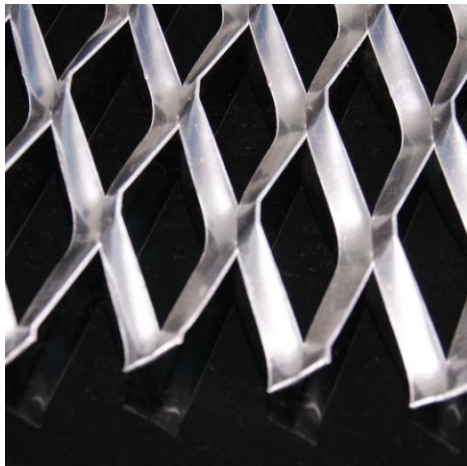
Product Sample



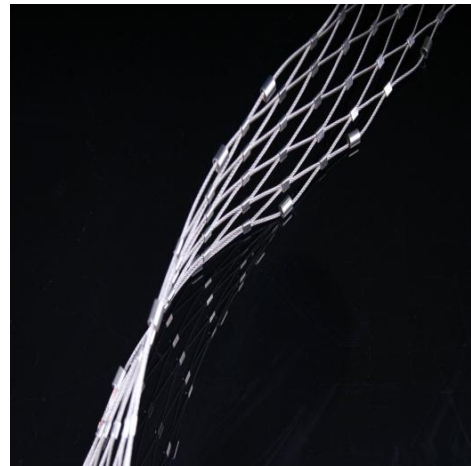
Product Sample



Product Sample



Product Sample



Product Sample



Product Sample





Product Sample



Product Sample



Product Sample



Product Sample





Section 10: Competitive Advantages

10.1 Product Group Capacity				
10.1.1 Products Sold (Within 12 Months)				
Products Name	Quantity		Revenue (USD)	
Hardware	Confidential		855,113	
Machinery	Confidential		455,238	
10.1.2 Suppliers Cooperated With (Within 12 Months)				
No. of cooperation suppliers (total)	42			
No. of suppliers (which cooperated over 2 times)	42			
No. of provinces which cooperation suppliers belong to	4 (Hebei, Zhejiang, Jiangsu, Guangdong)			
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
If yes, these projects include	Wire mesh machine design			
would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No			
If yes, please describe it	Wire mesh machine accessories			
10.1.3 Real Case Description				
Customer Name	Confidential			
Customer Country	Confidential			
Customer Region	Confidential			
Products Category	Confidential			
Order Value (USD)	Confidential			
Order Processing Process	Confidential			
Customer's Feedback	Confidential			
10.2 Real Case for Lower MOQ & Short Lead Time				
Products Name	MOQ (Within 12 Months)		Shortest Lead Time	
Wire mesh	USD 100		1 day	
Wire mesh machine	USD 760		15 days	
10.3 Real Case for Large Contract				
Products Name	Order (Within 12 Months)		Shortest Lead Time	
Wire mesh	USD 93,375		1 month	
Wire mesh machine	USD 68,362		3 months	
10.4 Overseas After-sales Service Capacity				
10.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
10.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description



Alibaba.com Assessed Supplier
Assessment Report

Report No.: 7454952_T

Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A

-- End of Report --